

A WINNER

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- **A Winner** respects those who are superior to him and tries to learn something from them; **A Loser** resents those who are superior and rationalizes their achievements.
- **A Winner** explains; **A Loser** explains away.
- **A Winner** says, "Let's find a way"; **A Loser** says "There is no way."
- **A Winner** goes through a problem; **A Loser** tries to go around it.
- **A Winner** says, "There should be a better way to do it"; **A Loser** says, "That's the way it has always been done here."
- **A Winner** shows he's sorry by making up for it; **A Loser** says, "I'm sorry," but does the same thing next time.
- **A Winner** knows what to fight for and what to compromise on; **A Loser** compromises on what he shouldn't, and fights for what isn't worth fighting for.
- **A Winner** works harder than a loser and has more time; **A Loser** is always "too busy" to do what is necessary.
- **A Winner** is not afraid of losing; **A Loser** is secretly afraid of winning.
- **A Winner** makes commitments; **A Loser** makes promises. ~